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Belonging to **BNI** is like having a whole sales force working for you.

## True or False

### Three Critical Assumptions

#### **THE EDUCATIONAL MOMENT**

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**1 True or False: In a world that competes for our attention at every turn, everything matters the same, so just dig in.**

False: **All tasks are not created equal. In an effort to prioritize, set the table as follows: You are going on vacation - tomorrow - for a week. What has to get done?**

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**2 T/F: Your mind has the physiological ability to multi-task.**

False: **Your mind can only do one thing at a time. You may be able to switch between a number of things rapidly; but your mind is only, actually doing one thing at a time. If you choose to test this out, try not to make the tasks that you jump between too complicated.**

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**3 T/F: People decide their futures.**

False: **People decide their habits that in turn decide their futures. This works if your life is made up of sleep, eat, drink, rinse and repeat. If you are accustomed to a certain lifestyle or aspire for something more, then you will always get what you are in the habit of doing. If you want something different than what you get, change your habits.**